

# 2021 -2022 Year in Review



- The pandemic continues to affect operations through the year.
- MiCTA was able to move ahead with many accomplishments.



# 2021 Audit Results

- Yeo and Yeo CPA and Business Consultants performed MiCTA's annual audit.
- Audit results were favorable





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May 11, 2022

Management and the Board of Directors  
MiCTA  
4352 Bay Road #207  
Saginaw, Michigan 48603

We have completed our audit of the financial statements of MiCTA as of and for the year ended December 31, 2021, and have issued our report dated May 11, 2022.

Professional standards require that we provide you with information about our responsibilities under auditing standards generally accepted in the United States of America, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter dated December 1, 2021. Professional standards also require that we communicate to you the following information related to our audit.

### Significant Audit Matters

#### *Qualitative Aspects of Accounting Practices*

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Organization are described in Note 1 of the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year. We noted no transactions entered into by the Organization during the year where there is lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

# Healthcare Connect Fund and E-Rate Updates

The following total includes all MRC and NRC sales for 2021 related to the HCF/E-Rate Programs of \$1,679,723.

The products and services were purchased from the following MiCTA vendors:

Presidio

Spectrum

Juniper

ENA

Crown Castle



# 2021 – 2022 Requests For Proposals

- **Completion of CBRS 2020 RFP**
- **2021 Cellular 4G/5G, Wireless Products, Services, Applications and Specialty Services**

Resulting in new Master Service Agreements for new products and services for MiCTA Members.

- **2022 Telecommunications, Internet, FBOS, Specialty Service and Applications**

Currently in final stages of negotiations.

Executed Master Services Agreements for 2022:

Verizon  
Lumen  
Crown Castle  
Windstream  
JC Communications  
Juniper  
Presidio



MiCTA Approved Vendors have added several Amendments to their Master Service Agreements to bring new exciting products and services to the MiCTA Membership throughout 2021 as well as 2022.

Contract extensions have also been added for many of our MiCTA Approved Vendors to continue bringing new products and services to MiCTA Members.

## PRODUCTS & VENDOR OVERVIEW

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### Telecommunications, Equipment, Internet, Specialty Services and Applications

- Crown Castle Fiber
- ENA
- Innovative Communications, Inc.
- JC Communications
- Juniper Networks
- Lumen (formerly CenturyLink)
- Presidio
- Spectrum Enterprise
- Verizon
- Windstream Enterprise

### Structured Cabling Services

- JC Communications
- Verizon

### Fiber Build Out, Leased Dark/Lit Fiber

- Spectrum Enterprise
- Crown Castle Fiber
- Housley Group
- JC Communications

### CBRS Products and Services

- Federated Wireless
- Innovate5G
- Motorola Solutions
- RF Connect

### Cellular 4G/5G, Wireless Products, Services and Applications

- Verizon Wireless
- Whoop Wireless

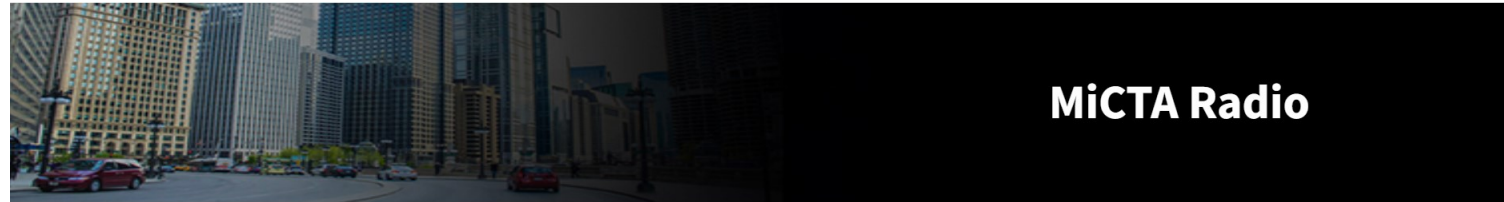
### Next Generation 9-1-1 Equipment and Services, and Last Mile Services

- NGA911



# MiCTA Marketing Support

- MiCTA continues working on marketing support with existing vendors including the development of new MiCTA Radio programs, social media, blast emails and explainer videos.



## MiCTA Radio

Introducing MiCTA Radio! If you want to hear from real technology experts about the emerging technology landscape and how it affects you, tune into our radio show called MiCTA Radio. The shows provide in-depth presentations of MiCTA's services, as well as vendor profiles.

To listen to a show, simply click the play button in the orange circle.



## Current Radio Shows

- Jeff Hipchen with RF Connect discusses CBRS (Citizens Broadband Radio Service)
- Verizon and the Future of Healthcare Technology with Bill Linehan
- Brazos Valley COG Fiber Project Part 1
- Brazos Valley COG Fiber Project Update
- Healthcare and Private Networks with Chris Stark from Innovate5G and T.J. Forner from CommScope
- Matt Roberts with Juniper Networks Health Care
- Innovate5G - Part Two
- Innovate5G and 5G Technology-Part 1 Promo
- Innovate5G - Part One
- Lumen Smart Solutions / Access Control
- Lumen Technology Service Access Control
- Lumen Thermal Imaging Part One
- Lumen Thermal Imaging Part Two
- FCC COVID-19 Telehealth Program Overview
- MiCTA Promo
- E-Rate Program - December 2016 Update
- Healthcare Connect Fund Program - December 2016 Update
- Schools, Health & Libraries Coalition - A Broadband Action Plan
- Vendor Profile - Century Link
- MiCTA's Grant Program and the RFP Process
- Ransomware
- Fiber Build Out





# Planning and Development 2022

- RFP 2022 Telecommunications, Internet, FBOS, Specialty Service and Applications was released on May 16, 2022.
- Proposals are expected and anticipated to be received on or by the July 20<sup>th</sup>, 2022 deadline.
- Currently in the final stages of negotiations



# Partnerships

- MiCTA has also pursued complimenting partnerships during the year.
- Most recent is Safer Buildings Coalition and cross promotional activities.



# New Memberships

- A number of new members joined MiCTA.
- 42 new memberships in 2021
- 19 new memberships as of the beginning of September 2022



## **Welcome to all our New Members!**

### **New MiCTA Members 2021**

#### **January 2021**

- Allegany County Public Schools - MD
- Borough of Little Silver - NJ
- Head Start of Greater Dallas, Inc - TX (38 Schools Covered)
- Penn State Milton Hershey Medical - PA

#### **February 2021**

- City of Southlake - TX
- My Resources My Healthcare - TX

#### **March 2021**

- Mecosta-Osceola ISD - MI (Rejoin)
- The City of New Braunfels - TX

#### **April 2021**

- Concho Valley Council of Governments - TX
- University of Alabama
- City of Terrell - TX

#### **May 2021**

- Adena Health System - OH
- Falls Township - PA
- Puerto Rico Federal Affairs - DC
- Innovative Educational Program LLC - NJ

#### **June 2021**

- Jefferson County Clerk's Office - KY
- Northcentral Technical College - WI
- City of Riverview - MI
- City of Richland Hills - TX

#### **July 2021**

- City of Shelbyville - TN
- Lee County Board of County Commissioners - FL

#### **August 2021**

- City of Simi Valley - CA
- Wisconsin Technical College Purchasing Consortium (16 Locations) - WI
- Borough of Fieldsboro - NJ
- Bullis School - MD
- City of Margate - NJ

#### **September 2021**

- Santa Rosa County - FL
- Saint Joseph University - PA
- Washington County Board of County Commissioners - FL
- City of Cleburne - TX

#### **October 2021**

- Waldron School District - AR
- Escambia County Board of County Commissioners - FL
- Warren Hills Regional High School District - NJ
- City of Perth Amboy - NJ
- Henrico County School District - VA
- Borough of Roseland - NJ
- County of Stafford - VA

#### **November 2021**

- Jackson County Board of County Commissioners - FL
- Dallas Independent School District - TX
- Bay County Board of County Commissioners - FL
- Stevenson University - MD

#### **December 2021**

- Borough of Beach Haven - NJ

**Welcome to all our New Members!**

**New MiCTA Members 2022**

**January 2022**

- Queen Anne County - MD

**February 2022**

- St. Louis County - MO
- City of Fredericksburg - TX

**March 2022**

- Frederick County, MD
- George Washington Historical Preservation - AZ

**April 2022**

- Chartiers-Houston SD - PA
- Dept. of Public Safety & Correctional Svcs - MD
- First Colony Community Services (FCCSA) - TX

**June 2022**

Glasgow Electric Plant Board (KY)

**July 2022**

- Princeton (NJ)
- El Paso County Government (CO)
- Cecil County Public Schools (MD)
- George Mason University (VA)
- Washington Suburban Sanitary Commission (MD)
- Mercer County Housing Authority (PA)
- Penn-Delco School District (PA)

**August 2022**

- Verona Public Schools (NJ)
- University of Oregon

**September 2022**

- Howard University (DC)



# 2021 – 2022 MiCTA Year In Review

- These accomplishments were achieved by a reduced staff due to restructuring.
- We are pleased that so much progress has been made in view of the challenges.

